

LOTUS BUSINESS TRAVEL

Group Profile

■ Established 1980

- Lotus Business Travel is a Lotus Group company
- Annual Group turnover of £250m
- 500 Employees

■ One of the UK's Top Travel Companies

- A well-travelled, pro-active Sales Team with over 2,400 years combined travel experience
- Over 500,000 customers trust us with their travel arrangements every year
- Create tailor-made itineraries for both leisure and business travellers
- Renowned for exceptional customer service, reflected in our high levels of repeat custom
- Sunday Times Top 100 – 2003, 2004 & 2005

■ Our business is all based in the UK

- Lotus Business Travel is based in central London, managing the whole of the UK
- No automated phone system – you'll get straight through to a real person

■ Established supplier relationships

- Developed strong and long lasting relationships with all major travel suppliers over 27 years
- An unrivalled airline portfolio – scheduled, charter, low-cost as well as private jets
- Special commercial arrangements with the most reputable hotel networks and vehicle hire companies

■ Fully Bonded

- Bonds with the Association of British Travel Agents (ABTA), Civil Aviation Authority (CAA/ATOL) and the International Air Transport Association (IATA)

■ Other Lotus Group Companies

- Lotus Dial-A-Flight
 - Leisure travel agent & tour operator (flights, hotels, car, holidays, treks, tours etc)
- Lotus Conference & Incentives Ltd
 - Organises sales conferences and product launches
 - Blue chip clients such as JP Morgan, Northern Rock and the Royal College of Surgeons
- Specialist Tour Operator – Supertravel
 - Supertravel Ski – top of the range chalet holidays in the Three Valleys and St. Anton
 - Supertravel Golf – one the UK's best known golf holiday operators with a comprehensive tournament programme

THE LOTUS GROUP

LOTUS BUSINESS TRAVEL

Why Lotus Business Travel?

■ Services

- Flights, hotels, car hire, Eurostar, transfers, car parking, private jets, lounge pass access, visas

■ Cost effective

- Our huge purchasing power means we can pass on substantial savings on every aspect of your travel requirements
- Live access to over 10 million discounted airfares including First and Business Class
- "Best buy on the day" – the total price quoted is the total price (inclusive of all taxes)
- Data management reports produced monthly/quarterly collating total spend

■ Personal service

- Your travel business is managed through your own personal, dedicated travel consultant
- Calls always answered promptly – direct phone and email contact
- 24/7 emergency contact

■ Time saving

- Our experience and know-how means we save you time and hassle
- We do all the work finding availability on the most competitive fares and suitable products for your requirements
- Your personal travel consultant is only a phone call away if your plans change

■ No contracts, no fees

- We do not have contracts to tie you in
- We do not ask for a minimum or a guaranteed travel spend
- We do not charge management fees or service fees

■ Independent & impartial

- Our commitment to providing the highest levels of service and best value for your money, ensures your loyalty
- Being an independent company means that we can offer impartial advice
- A creative and fresh approach to meet your needs – for example, we can save you more if your hotel and flight are booked at the same time

■ State-of-the-art technology

- Direct computer links to our suppliers means we can confirm reservations on the spot
- Bookings can be taken right up to the last minute
- Booking Confirmations, Itineraries & Travel Vouchers can be e-mailed

■ Financially sound

- Fully bonded with significant assets means your monies are totally safe

THE LOTUS GROUP